

# **Western Regional Off-Track Betting Corporation**

**8315 Park Road, Batavia, NY 14020**

## **PUBLIC NOTICE**

### **June 2024 MEETINGS**

#### **Committee Meetings for** **Western Regional Off-Track Betting Corporation**

Committee meetings for Western Regional Off-Track Betting Corp. will be held on **Wednesday, June 26, 2024, and Thursday, June 27, 2024,** at Western Regional Off-Track Betting Corporation offices located at 8315 Park Road, Batavia, NY 14020 as follows:

#### **Wednesday, June 26, 2024**

- 1:00 p.m. Personnel
- 1:30 p.m. Legislative
- 1:45 p.m. Insurance
- 2:00 p.m. Audit
- 2:30 p.m. Finance
- 3:00 p.m. Advertising & Promotions
- 3:30 p.m. Batavia Downs Operations

#### **Thursday, June 27, 2024**

- 9:00 a.m. Branch Operations

#### **Regular Meeting of the Western Regional Off-Track** **Betting Corporation Board of Directors**

The Regular Monthly Meeting of the Board of Directors of Western Regional Off-Track Betting Corp. will be held on **Thursday, June 27, 2024, at 10:00 a.m.** at Western Regional Off-Track Betting Corporation offices located at 8315 Park Road, Batavia, NY 14020.

**Dated: June 19, 2024**

# **WESTERN REGIONAL OFF-TRACK BETTING CORPORATION**

## **PERSONNEL COMMITTEE MEETING**

**Wednesday, June 26, 2024**

**1:00 p.m.**

Elliott Winter, Chairperson  
Vincent Horrigan, Vice-Chairperson

Dennis Bassett, Member  
Edward Morgan, Member  
Susan May, Member  
Thomas Wamp, Member

## **AGENDA**

1. Added position to the Compendium (1) - W. White
2. Executive Session
  - a. Executive session for the discussion of the medical, financial, credit or employment history of a particular person or corporation or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation.

# WESTERN REGIONAL OFF-TRACK BETTING CORPORATION

## INSURANCE COMMITTEE

Wednesday June 26, 2024

1:45 p.m.

Vince Horrigan – Chairperson  
Mark Burr – Vice-Chairperson  
Dennis Bassett – Member

James Wilmot - Member  
Edward Morgan - Member  
Timothy Callan - Member

### AGENDA

1. Resolution 55-2024
  - Workers Compensation Surety Bond - H. Wojtaszek
2. Resolution 62- 2024
  - Excess Workers Compensation Insurance Liability - H. Wojtaszek
3. Resolution 63-2024
  - Participant Accident Insurance - H. Wojtaszek

## **RESOLUTION - #55-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation (“Western”) to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to have a Workers Compensation Surety Bond as required by New York State; and

**WHEREAS**, the bond may be secured through AmWins Insurance Brokerage with payment to NFP as retail broker; and

**WHEREAS**, staff recommends that the Board of Western obtain a Workers Compensation Surety Bond secured through AmWins Insurance Brokerage with payment to NFP as primary broker in the total amount of \$45,000.00.; and now therefore

**BE IT RESOLVED**, that Western’s Board of Directors agrees to obtain a Workers Compensation Surety Bond secured through AmWins Insurance Brokerage with payment to NFP as primary broker in the total amount of \$45,000.00; and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to execute an agreement that reflects the Board’s actions.

Respectfully submitted,

Dated: June 26, 2024  
Batavia, New York

## **RESOLUTION - #62-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation (“Western”) to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to have Excess Workers Compensation Insurance from June 1, 2024 through May 31, 2025 as required by New York State; and

**WHEREAS**, the insurance may be secured with payment to NFP as retail broker in the amount of \$205,568.00; and

**WHEREAS**, staff recommends that the Board of Western secure Excess Workers Compensation Insurance from June 1, 2024 through May 31, 2025 with payment to NFP Property and Casualty Services Inc in the amount of \$205,568.00; and now therefore

**BE IT RESOLVED**, that Western’s Board of Directors agrees to secure Excess Workers Compensation Insurance from June 1, 2024 through May 31, 2025 with payment to NFP Property and Casualty Services Inc in the amount of \$205,568.00; and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to enter into such an agreement that reflects the Board’s actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York

## **RESOLUTION - #63-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation ("Western") to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to have Participant Accident Insurance from June 1, 2024 through May 31, 2025 as required by New York State; and

**WHEREAS**, the insurance may be secured through Chubb Insurance for \$26,059.00 with Lawley LLC as retail broker; and

**WHEREAS**, staff recommends that the Board of Western secure Participant Accident Insurance from June 1, 2024, through May 31, 2025 through Chubb Insurance for \$26,059.00 with Lawley LLC as retail broker; and now therefore

**BE IT RESOLVED**, that Western's Board of Directors agrees to secure Participant Accident Insurance from June 1, 2024 through May 31, 2025 through Chubb Insurance for \$26,059.00 with Lawley LLC as retail broker; and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to enter into such an agreement that reflects the Board's actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York

# WESTERN REGIONAL OFF-TRACK BETTING CORPORATION

Finance Committee Meeting Agenda  
Wednesday, June 26, 2024 at 2:00 p.m.  
Batavia, New York

Michael Horton, Chairman  
Thomas Wamp, Vice Chairman

Paul Bartow, Member  
Dennis Bassett, Member  
Terrance Baxter, Member  
Vincent Horrigan, Member  
Edward Morgan, Member  
Elliott Winter, Member

## ***AGENDA***

1. Chief Financial Officer Report & BDG Financials
  - May 2024

- J. Leach
  
2. Regional VGM Numbers

- J. Leach

WESTERN REGIONAL OFF-TRACK BETTING  
CORPORATION



MAY 2024  
FINANCIAL REPORT



## WESTERN REGIONAL OFF-TRACK BETTING - SUMMARY OF CFO'S REPORT - ACTUAL RESULTS:

<u>Operational Results - May 2024</u>	May 2024	May 2023	May Plan
<b>Total Handle</b>	\$5,334,395	\$5,986,753	\$5,422,962
\$ Variance		(652,358)	(88,567)
% Variance		-11%	-2%
<b>VGM Net Win</b>	\$7,561,791	\$6,994,850	\$7,385,326
\$ Variance		566,941	176,465
% Variance		8%	2%
<b>Revenue net of Statutories</b>	\$ 4,515,736	\$ 4,336,530	\$ 4,423,924
<b>Operating Expenses</b>	3,614,384	3,343,416	3,389,981
<b>Earnings and Surcharge</b>	901,352	993,114	1,033,943
<b>Surcharge</b>	72,952	84,770	77,551
<b>Operational Earnings (Losses)</b>	\$ 828,400	\$ 908,344	\$ 956,392
\$ Variance		(79,944)	(127,992)
% Variance		-9%	-13%

\* Earnings are distributed on a quarterly basis

<u>Segment Performance:</u>	May 2024	May 2023	May Plan
<b>BRANCH Earnings from Operations</b>	\$ 302,291	\$ 305,531	\$ 319,584
<b>Less: G&amp;A Allocation</b>	239,843	226,444	186,029
<b>Earnings (Losses) net of G&amp;A Allocation</b>	\$ 62,448	\$ 79,087	\$ 133,555
\$ Variance		(16,639)	(71,107)
% Variance		-21%	-53%
<b>BATAVIA DOWNS Earnings from Operations</b>	\$ 1,325,586	\$ 1,249,796	\$ 1,256,904
<b>Less: G&amp;A Allocation</b>	559,634	420,539	434,067
<b>Earnings net of G&amp;A Allocation</b>	\$ 765,952	\$ 829,257	\$ 822,837
\$ Variance		(63,305)	(56,885)
% Variance		-8%	-7%
<b>GENERAL AND ADMINISTRATIVE expense</b>	\$ 799,477	\$ 646,983	\$ 620,096
\$ Variance		152,494	179,381
% Variance		24%	29%
<b>Net Cash Distributions to Municipalities:</b>	May 2024	May 2023	May Plan
<b>SURCHARGE</b>	\$ 72,952	\$ 84,770	\$ 77,551
\$ Variance		(11,818)	(4,599)
% Variance		-14%	-6%
<b>Year to Date Surcharge and Net Revenue</b>	May 2024	May 2023	May Plan
<b>SURCHARGE</b>	\$ 234,998	\$ 291,514	\$ 268,463
\$ Variance		(56,516)	(33,465)
% Variance		-19%	-12%
<b>NET EARNINGS AVAILABLE FOR DISTRIBUTION</b>	\$ 3,692,545	\$ 3,961,121	\$ 4,099,138
\$ Variance		(268,576)	(406,593)
% Variance		-7%	-10%
<b>TOTAL</b>	\$ 3,927,543	\$ 4,252,635	\$ 4,367,601

## CFO'S REPORT - May 2024

## SUMMARY - WESTERN REGIONAL OTB CORPORATION - ALL LOCATIONS/DEPARTMENTS: ROUNDED

	2024 May	2023 May	2024 May Plan	2024 Year To Date	2023 Year To Date	2024 Operating Plan YTD
<b>HANDLE (includes Live)</b>	<b>\$5,334,000</b>	<b>\$5,987,000</b>	<b>\$5,423,000</b>	<b>\$18,951,000</b>	<b>\$22,330,000</b>	<b>\$19,922,000</b>
\$ Variance		(653,000)	(89,000)		(3,379,000)	(971,000)
% Variance		-11%	-2%		-15%	-5%
<b>VGM Net Win</b>	<b>\$7,562,000</b>	<b>\$6,995,000</b>	<b>\$7,385,000</b>	<b>\$36,195,000</b>	<b>\$35,085,000</b>	<b>\$36,491,000</b>
\$ Variance		567,000	177,000		1,110,000	(296,000)
% Variance		8%	2%		3%	-1%
<b>Revenue and Expense:</b>						
<b>Operating Revenue</b>	<b>8,920,000</b>	<b>8,528,000</b>	<b>8,707,000</b>	<b>41,321,000</b>	<b>40,721,000</b>	<b>41,620,000</b>
\$ Variance		392,000	213,000		600,000	(299,000)
% Variance		5%	2%		1%	-1%
<b>Less: Statutory Expenses</b>	<b>4,404,000</b>	<b>4,191,000</b>	<b>4,283,000</b>	<b>20,294,000</b>	<b>20,126,000</b>	<b>20,419,000</b>
\$ Variance		213,000	121,000		168,000	(125,000)
% Variance		5%	3%		1%	-1%
<b>Revenue before Operating Expenses</b>	<b>4,516,000</b>	<b>4,337,000</b>	<b>4,424,000</b>	<b>21,027,000</b>	<b>20,595,000</b>	<b>21,201,000</b>
\$ Variance		179,000	92,000		432,000	(174,000)
% Variance		4%	2%		2%	-1%
<b>Less: Operating Expenses</b>	<b>3,614,000</b>	<b>3,343,000</b>	<b>3,390,000</b>	<b>17,099,000</b>	<b>16,342,000</b>	<b>16,835,000</b>
\$ Variance		271,000	224,000		757,000	264,000
% Variance		8%	7%		5%	2%
<b>Retained Surcharge/Net earnings</b>	<b>901,000</b>	<b>993,000</b>	<b>1,034,000</b>	<b>3,928,000</b>	<b>4,253,000</b>	<b>4,366,000</b>
\$ Variance		(92,000)	(133,000)		(325,000)	(438,000)
% Variance		-9%	-13%		-8%	-10%
<b>Retained Surcharge</b>	<b>73,000</b>	<b>85,000</b>	<b>78,000</b>	<b>235,000</b>	<b>292,000</b>	<b>268,000</b>
\$ Variance		(12,000)	(5,000)		(57,000)	(33,000)
% Variance		-14%	-6%		-20%	-12%
<b>Net Earnings(Losses) from Operations</b>	<b>828,000</b>	<b>908,000</b>	<b>956,000</b>	<b>3,693,000</b>	<b>3,961,000</b>	<b>4,098,000</b>
\$ Variance		(80,000)	(128,000)		(268,000)	(405,000)
% Variance		-9%	-13%		-7%	-10%
			<b>Earnings allocated to CAF</b>	<b>Distributable Earnings</b>	<b>2023 Year To Date</b>	<b>2024 Operating Plan YTD</b>
<b>1st Qtr. Operational Earnings*</b>		<b>\$1,980,231</b>	<b>\$95,589</b>	<b>\$1,884,642</b>	<b>\$2,116,946</b>	<b>\$2,349,103</b>
\$ Variance					(232,304)	(464,461)
% Variance					-11%	-20%
<b>2nd Qtr. Operational Earnings*</b>		<b>\$1,712,314</b>	<b>\$0</b>	<b>\$1,712,314</b>	<b>\$1,726,689</b>	<b>\$1,750,035</b>
\$ Variance					(14,375)	(37,721)
% Variance					-1%	-2%
<b>Total YTD</b>		<b>\$3,692,545</b>	<b>\$95,589</b>	<b>\$3,596,956</b>	<b>\$3,843,635</b>	<b>\$4,099,138</b>
\$ Variance					(246,679)	(502,182)
% Variance					-6%	-12%

\* Available for Distribution

**WESTERN REGIONAL OFF-TRACK BETTING CORPORATION**

**ADVERTISING AND PROMOTIONS COMMITTEE AGENDA**

**Wednesday, June 26, 2024**

**3:00 P.M.**

Susan May – Chairperson  
James Wilmot – Vice Chairperson  
Dennis Bassett – Member  
Edward Morgan – Member

Terrance Baxter - Member  
Crystal Rodriguez-Dabney – Member  
Elliott Winter – Member  
Timothy Callan – Member

**AGENDA**

1. Gaming/Branch Marketing Update

- R. Hasenauer

# WESTERN REGIONAL OFF-TRACK BETTING CORPORATION

## BATAVIA DOWNS OPERATIONS COMMITTEE

Wednesday – June 26, 2024  
3:30 p.m.

Edward Morgan - Chairperson  
Charles Zambito - Vice-Chairperson  
Dennis Bassett - Member

Paul Bartow - Member  
Michael Horton - Member  
Thomas Wamp - Member  
Mark Bombardo – Member

### Agenda

1. Gaming Floor Update - S. Schiano
2. Resolution 54-2024  
- Cash Star Inc. / Tops Markets Gift Cards - H. Wojtaszek
3. Resolution 56-2024  
- Kim Crawford - S. Kiedrowski
4. Resolution 57-2024  
- Grooms Quarters – Quality Inn of Batavia - S. Kiedrowski
5. Resolution 58 -2024  
- Genesee County Sheriff's Office  
June 1, 2024-May 31, 2025 - H. Wojtaszek
6. Resolution 59-2024  
- City of Batavia Police – Concerts - H. Wojtaszek
7. Resolution 60-2024  
- Holland & Knight LLC - H. Wojtaszek
8. Resolution 61-2024  
- 570 DAB 30, LLC - Kmart Parking Lease - H. Wojtaszek
9. Resolution 64-2024  
- 2024 Chevy Silverado - S. Kiedrowski
10. Resolution 65-2024  
- Everi - S. Schiano

## **RESOLUTION - #54-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation (“Western”) to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to have Tops Market Gift Cards available for hotel and Batavia Downs promotions the period from June 2024 through June 2025; and

**WHEREAS**, Cash Star Inc., 25 Pearl Street, Portland, ME 04101 is the sole source provider for such gift cards; and

**WHEREAS**, staff recommends that the Board of Western obtain \$200,000.00 in Tops Gift Cards from Cash Star Inc.; and now therefore

**BE IT RESOLVED**, that Western’s Board of Directors agrees to purchase Tops Gift Cards from Cash Star Inc in the total amount of \$200,000.00, and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to execute an agreement that reflects the Board’s actions.

Respectfully submitted,

Dated: June 26, 2024  
Batavia, New York

## **RESOLUTION - #56-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation (“Western”) to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to keep the horse racetrack in proper condition which requires resurfacing, rebanking and maintaining the racetrack to the highest possible level; and

**WHEREAS**, Kim Crawford can provide such services for the period of July 27, 2024 – February 27, 2025 (72 live race dates) and July 26, 2025 – December 6, 2025 (56 live race dates) for a total cost of #67,000.00 in 2024 and \$88,661.80 in 2025; and

**WHEREAS**, staff recommends that the Board of Western retain Kim Crawford for such services; and now therefore

**BE IT RESOLVED**, that Western’s Board of Directors agrees to retain Kim Crawford to provide such services for the period of July 27, 2024 – February 27, 2025 (72 live race dates) and July 26, 2025 – December 6, 2025 (56 live race dates) for a total cost of \$67,000.00 in 2024 and \$88,661.80 in 2025, and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to execute an agreement that reflects the Board’s actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York

## **RESOLUTION #57-2024**

**WHEREAS**, Western Regional Off-Track Betting Corporation ("WESTERN") will conduct a live racing season commencing July 2024, and concluding February 2025; and

**WHEREAS**, bid proposals were sent to five (5) area hotels with only one response to provide housing for grooms employed by owners or trainers of harness horses participating in races at Batavia Downs; and

**WHEREAS**, Western has an agreement with the Western New York Harness Horsemen's Association ("WNYHHA") for this racing season which requires that Western provide living accommodations for up to 9 grooms employed by owners or trainers of harness horses' participating in activities at Batavia Downs during this 2024-2025 live racing calendar year; and

**WHEREAS**, the Quality Inn of Batavia ("Quality") with offices at 8250 Park Rd, Batavia, New York, has proposed a lease agreement for up to four units at its facility that would accommodate the maximum 9 grooms required under the agreement with the Horsemen for a cost not to exceed \$40,000.00; and

**WHEREAS**, staff recommends that the Board of Directors accept the proposal from Quality Inn of Batavia; now therefore

**BE IT RESOLVED**, that the Board of Directors of the Western Regional Off-Track Betting Corporation approve the proposed agreement with Quality of Batavia for the subject accommodations at an amount not to exceed \$40,000.00.

Respectively submitted,

June 27, 2024  
Batavia, New York

## **RESOLUTION - #58-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation ("Western") to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to provide law enforcement personnel to ensure security at Batavia Downs from June 1, 2024, through May 31, 2025; and

**WHEREAS**, staff recommends that the Board of Western retain the Genesee County Sheriff's Office to provide law enforcement personnel to ensure security at Batavia Downs from June 1, 2024 through May 31, 2025 at a cost not to exceed \$150,000.00; and now therefore

**BE IT RESOLVED**, that Western's Board of Directors agrees to retain the Genesee County Sheriff's Office to provide law enforcement personnel to ensure security at Batavia Downs from June 1, 2024 through May 31, 2025 at a cost \$150,000.00, and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to execute an agreement that reflects the Board's actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York



## **RESOLUTION - #59-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation ("Western") to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to provide law enforcement personnel to ensure security for the concerts at Batavia Downs from June 10, 2024, through August 31, 2024; and

**WHEREAS**, staff recommends that the Board of Western retain the Batavia City Police to provide law enforcement personnel to ensure security for the concerts at Batavia Downs from June 10, 2024 through August 31, 2024 at a cost not to exceed \$35,000.00; and now therefore

**BE IT RESOLVED**, that Western's Board of Directors agrees to retain the Batavia City Police to provide law enforcement personnel to ensure security for the concerts at Batavia Downs from June 10, 2024 through August 31, 2024 at a cost not to exceed \$35,000.00, and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to execute an agreement that reflects the Board's actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York

## **RESOLUTION - #60-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation (“Western”) to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to continue its Employee Retention Credit Application and allocate an additional \$200,000.00 to it; and

**WHEREAS**, staff recommends that the Board of Western continue to engage Holland & Knight, LLC with respect to Western’s Employee Retention Credit and to allocate an additional \$200,000.00; and now therefore

**BE IT RESOLVED**, that Western’s Board of Directors agrees to continue to engage Holland & Knight, LLC with respect to Western’s Employee Retention Credit and to allocate an additional \$200,000.00, and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to execute an agreement that reflects the Board’s actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York

## **RESOLUTION - #61-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation ("Western") to operate in the most efficient manner, and the most cost-effective manner, while providing the best experience to our customers; and

**WHEREAS**, Western needed to provide parking in the K-Mart parking lot near its Batavia Downs facility from June 1, 2024, through May 31, 2025; and

**WHEREAS**, staff recommends that Western's Board Of Directors approves the payment of \$80,000.00 to DAB, LLC to lease portions of the K-Mart parking; and now therefore

**BE IT RESOLVED**, that Western's Board of Directors approves the payment to DAB, LLC for K-Mart parking in the amount of \$80,000.00; and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to enter into such an agreement that reflects the Board's actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York

## **RESOLUTION - #64-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation ("Western") to operate in the most efficient manner, and the most cost-effective manner, while providing the best experience to our customers; and

**WHEREAS**, Western needs a new truck for the racing starting gate and most truck orders are 4-6 month waits; and

**WHEREAS**, Heinrich Chevrolet, Macedon, NY has the type vehicle needed for a price competitive with NYS contract quotes; and

**WHEREAS**, staff recommends that Western's Board Of Directors approves the purchase of the needed truck, a 2024 Chevrolet Silverado, for \$43,912.50; and now therefore

**BE IT RESOLVED**, that Western's Board of Directors approves the purchase of the needed truck, a 2024 Chevrolet Silverado, for \$43,912.50 from Heinrich Chevrolet, Macedon, NY; and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to enter into such an agreement that reflects the Board's actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York

## **RESOLUTION - #65-2024**

**WHEREAS**, it is the corporate responsibility of the Western Regional Off-Track Betting Corporation (“Western”) to operate its various locations including its Batavia Downs Gaming location in a safe and efficient manner, while providing the best experience available to our patrons and employees; and

**WHEREAS**, Western needs to obtain 2 all-in-one Kiosks to include software, cassettes, extra cassettes, connection fee, installation, freight, and 5-day service contract per device (Monday-Friday); and

**WHEREAS**, Everi Payments Inc., Las Vegas, Nevada was the lowest bidder at the public bid dated June 6, 2024; and

**WHEREAS**, staff recommends that the Board of Western obtain 2 all-in-one Kiosks to include software, cassettes, extra cassettes, connection fee, installation, freight, and 5 day service contract per device (Monday-Friday) from Everi Payments, Inc. at a total cost not to exceed \$128,374.00; and now therefore

**BE IT RESOLVED**, that Western’s Board of Directors agrees to obtain 2 all-in-one Kiosks to include software, cassettes, extra cassettes, connection fee, installation, freight, and 5 day service contract per device (Monday-Friday) from Everi Payments, Inc. at a total cost not to exceed \$128,374.00, and

**BE IT FURTHER RESOLVED**, that an officer of Western is hereby authorized to execute an agreement that reflects the Board’s actions.

Respectfully submitted,

Dated: June 27, 2024  
Batavia, New York

# **WESTERN REGIONAL OFF-TRACK BETTING CORPORATION**

## **BRANCH OPERATIONS COMMITTEE MEETING**

**Thursday, June 27, 2024**

**9:00 a.m.**

Mark Burr, Chairperson  
Crystal Rodriguez-Dabney, Vice-Chairperson

Dennis Bassett, Member  
Mark Bombardo, Member  
Michael Horton, Member  
Edward Morgan, Member

### **AGENDA**

- 1) Branch Update  
- Dina Pane
- 2) E-Z Bet Update  
- Dina Pane
- 3) Batavia Bets Update  
- Dina Pane